

# Beverly Hills Market Update 2nd Half 2025



### **OVERVIEW**

In Q3 2025, Beverly Hills\* recorded a median house price of \$1,725,000 and a median unit price of \$640,000. This represents an annual (Q3 2024 – Q3 2025) growth of 7.1% for houses and 1.6% for units. Comparing Q3 2024 and Q3 2025, total sales surged by 4.5% (to 70 sales in Q3 2025) for houses and grew by 11.4% (to 49 sales in Q3 2025) for units. This confirms a highly demanded market, which created a buffer against higher interest rates – hence price growth. This suggests that now is an ideal time for owners to capitalise on their investments. That said, Q3 2025 median unit prices does signal a slight softening in the past 6 months (to Q3 2025), at –6.3%; which creates an opportunity for first home buyers to enter the market.

CHANGE FROM LAST

YEAR HALF YEAR



HOUSE SALES

HOUSE MEDIAN PRICE

HOUSE RENTAL PRICE





UNIT SALES

UNIT MEDIAN PRICE

UNIT RENTAL PRICE







### MARKET CONDITIONS

MEDIAN PRICE 03 2025 SALES

AVERAGE DAYS ON MARKET Q3 2025









\$1.3M

\$765K

HOUSE

UNI.

MEDIAN PRICE 03 2025 RENTALS AVERAGE DAYS
ON MARKET Q3 2025







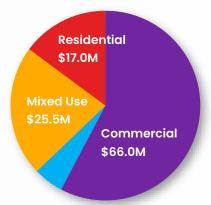


UNIT

## C

# FUTURE DEVELOPMENTS

Beverly Hills<sup>£</sup> will see approximately **\$114.3M of new projects commencing construction between 2024 and 2026.** 



A focus on commercial projects will improve services for residents whilst creating local jobs, stimulating local economic growth. A key project is the Narwee Parklands Seniors Housing. This will attract a new demographic to the area, as well as specialised jobs.

Residential and mixed-use projects to commence in 2024 and 2026 includes:

- 892-906 Canterbury Road (50 Units)
- 35-37 Karne Street South & 71-83 Graham Road s (46 Dwellings)
- 47-51 Chapel Street (10 Townhouses)

The incoming supply of ready-to-go stock in the Beverly Hills area will aid in answering current demand, relatively like the number of sales in Q3 2025. The market is in a strong position, and a balanced housing stock mix will aid with a more sustainable property price growth in the long term.





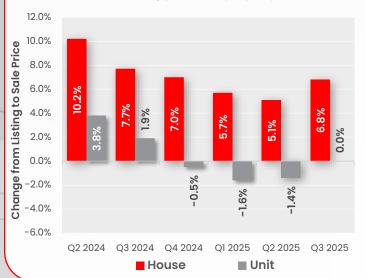
91 Units/ Apartments 10 Townhouses



**Dwellings** 

### **AVERAGE VENDOR DISCOUNT\***

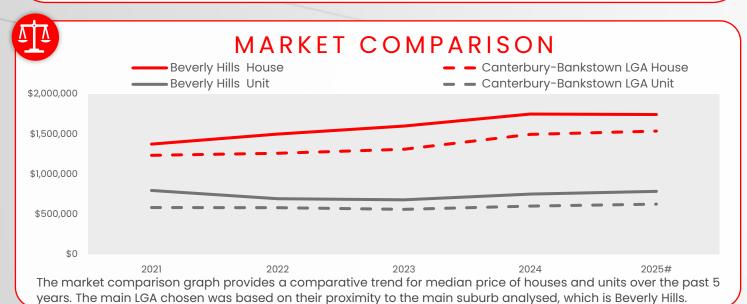
Average vendor discount reflects the average percentage difference between the first list price and final sold price. A lower percentage difference (closer to 0.0%) suggests that buyers are willing to purchase close to the first asking price of a property.

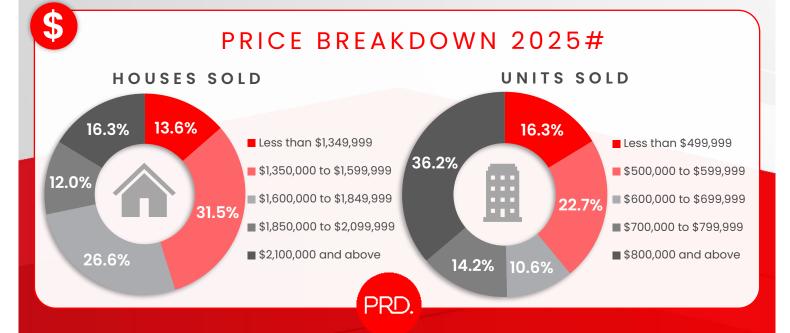


Average vendor discounts between Q3 2024 and Q3 2025 have remains a premium for houses, but at a slightly lower rate of 6.8% (compared to 7.7% in Q3 2023). This indicates that although the market is still favouring sellers, buyers can slightly benefit too. Average vendor discounts in the unit's market have swung from a premium of 1.9% to sit at 0.0%, meaning neither buyers or sellers are at a greater advantage (in terms of discounts). Combined this creates a unique opportunity for buyers to transact.

The suburb of Beverly Hills has outperformed the wider Canterbury-Bankstown Local Government Area (LGA) in both median house and unit prices for the past 5 years. This continued to be the case in 2025#.

Most of the homes sold in Beverly Hills\* in 2025# were split evenly between the more affordable price bracket of \$1.35M-\$1.6M (31.5%) and the middle price point, of \$1.6M-\$1.85M (26.6%). In contrast, units had most sales (36.2%) in the premium price bracket of \$800,000 and above; but had strong sales numbers in the affordable price bracket of \$500,000-\$599,999 (22.7%) as well. Overall, this indicates there is a home for every budget in Beverly Hills\*.





### RENTAL GROWTH 2025€

House rental yields in Beverly Hills<sup>4</sup> was 3.0% as of September 2025, slightly above Canterbury-Bankstown LGA and the Sydney Metro averages (both at 2.7%). Further, median house rental price increased by 6.3% in the past 12 months to Q3 2025, at \$850 per week. At the same time the number of houses rented decreased, by -20.3% (to 63 houses) in Q3 2025; suggesting an undersupply of rental homes. This indicates a highly demanded and competitive house rental market in Beverly Hills\*, which is beneficial to investors.

2 BEDROOMS +6.3%

3 BEDROOMS +1.9%

4+ BEDROOMS

+5.3%

2-bedroom houses have provided investors with +6.3% rental growth annually, achieving a median rent of \$670 per week.

Beverly Hills<sup>‡</sup> recorded a vacancy rate of 1.0% in September 2025, slightly above the Canterbury-Bankstown LGA average of 0.9% but below Sydney Metro's 1.3%. Vacancy rates have fluctuated in the past 12 months, but overall showed an increasing pattern, due to an increase in investor activity. However, a 1.0% vacancy rate is still well below the Real Estate Institution of Australia's healthy benchmark of 3.0%, indicating quicker occupancy of rental properties in Beverly Hills¥.

**RENTAL VACANCY RATES 2025** 3.50% 3.00% 2.50% 2.00% 1.50% 1.00% 0.50% 0.00% Dec-23 Sep-



### RENTAL YIELD 2025§



Beverly Hills (2209)

**Beverly Hills** (2209)¥



Canterbury-Bankstown IGA



Canterbury-Bankstown LGA =

Sydney Metro



**Beverly Hills**  $(2209)^{*}$ 



Sydney Metro — REIA 'Healthy' Benchmark

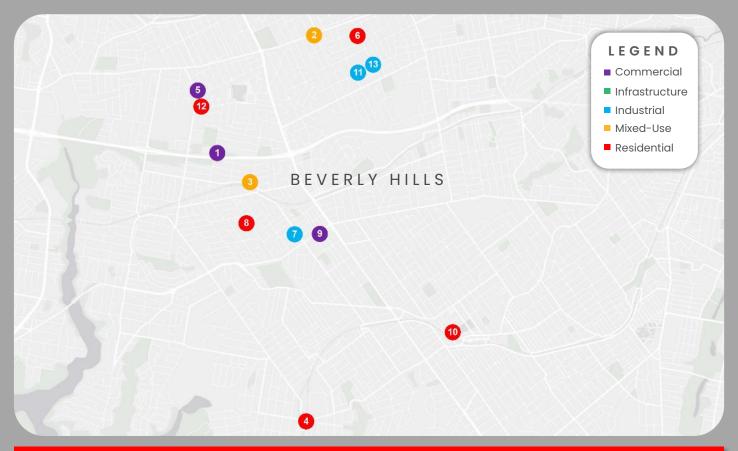
Canterbury-



Sydney Bankstown Metro IGA



### PROJECT DEVELOPMENT MAP 2024-2026A



#	Project <sup>£</sup>	Туре	Estimated Value <sup>µ</sup>	Commence Date#
1	Narwee Parklands Seniors Housing	Commercial	\$57,576,250	22/06/2026
2	892-906 Canterbury Road Units & Shop (50 Units/Shop)	Mixed Use	\$15,000,000	12/12/2025
3	153-159 Penshurst Road Units & Retail (33 Units/Retail)	Mixed Use	\$10,500,000	1/10/2026
4	35-37 Karne Street South & 71-83 Graham Road Dwellings (46 Dwellings)	Residential	\$5,876,000	8/12/2026
5	Roselands Therapy Centre	Commercial	\$5,700,000	1/06/2024
6	47-51 Chapel Street Townhouses (10 Townhouses)	Residential	\$4,000,000	9/03/2026
7	169b, 171 & 173 Penshurst Street Industrial Buildings	Industrial	\$3,835,462	11/06/2026
8	53 Mountview Avenue Dwellings (4 Dwellings)	Residential	\$3,300,000	11/09/2026
9	143 Stoney Creek Road Restaurant	Commercial	\$2,727,165	14/08/2026
10	58 & 60 Belemba Avenue Units (8 Units)	Residential	\$2,612,338	16/08/2026
11	Abril Roselands Industrial Units	Industrial	\$1,700,000	11/07/2025
12	2-6 Martin Street Dwellings (4 Dwellings)	Residential	\$1,200,000	12/09/2025
13	98 Rogers Street Warehouse	Industrial	\$300,000	27/03/2026



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### RESEARCH SERVICES

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- Primary qualitative and quantitative research
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- · Geographic information mapping
- Project analysis including product and pricing recommendations
- · Rental and investment return analysis

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### REFERENCES

- \* Beverly Hills market data and key indicators encapsulates aggregate property market conditions within the suburbs of Beverly Hills, Roselands, and Narwee.
- \*\* Estimated values are based on construction value provided by the relevant data authority and does not reflect commercial and/or re-sale value.
- # 2025 encapsulates sales transactions for Q1 Q3 2025 (01/01/2025 30/09/2025) only, other years encapsulates sales transactions for the full year (i.e 01/01 to 31/12 of the relevant year).
- € Annual rental growth is a comparison between Q3 2024 (01/07/2024 30/09/2024) and Q3 2025 (01/07/2025 30/09/2025) house median rent figures.
- ¥ Beverly Hills market data encapsulates aggregate property conditions within the postcode of 2209.
- § Rental yields shown are as reported as of September 2025.
- A Project development map showcases a sample of upcoming projects only, due to accuracy of addresses provided by the data provider for geocoding purposes.
- £ Projects refers to the top developments within the suburbs of Beverly Hills, Roselands, and Narwee.
- μ Estimated value is the value of construction costs provided by relevant data authority, it does not reflect the project's sale/commercial value.
- ψ Commencement date quoted for each project is an approximate only, as provided by the relevant data authority, PRD does not hold any liability to the exact date.

Source: APM Pricefinder, Cordell Connect database, SQM Research, Esri ArcGIS.

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